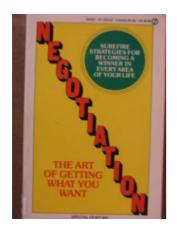
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NEGOTIATION: THE ART OF GETTING WHAT YOU WANT



Signet Books,, Toronto, ON., 1981. Soft Cover/Good/Clean&Solid. Book Condition: Very Good/No Marks. 1st Edition Paperback. This is a Very Good Copy of this little volume -- in very fine condition. The back-pocket guide to negotiation with a Negotiator's Workshop Guide thrown-in. What a deal at this price (non-negotiable!).

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- Authored by Michael Schatzki,
- Released at 1981



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